

Lead Application Specialist Liquid Handling (m/f/d)

Stuttgart, Germany

Dispendix is a fast-growing high-tech start-up dedicated to cutting-edge non-contact Liquid Handling Technology for customers in the Life Science Industry. Since 2018 we are a proud member of the CELLINK Group.

CELLINK is a global leader in developing and delivering life-science solutions, equipping hundreds of labs and thousands of scientists worldwide with cutting-edge technologies that fuel ground-breaking scientific high-end research.

Our mission: Create the future of medicine by Engineering Science!

We have an exciting opportunity for a **Lead Application Scientist** to join and build our “Customer Solution Team”, to be based in Stuttgart, Germany. You will be the key interface between sales, marketing and end-users and will provide expert-level support for our liquid handling suite of products.

Responsibilities

- Support sales with product and application expertise in sales projects, such as qPCR, DNA assembly, NGS library prep, mass spec.
- Support service with product and application expertise in support cases
- Identify new applications, workflows and customer groups.
- Prepare suitable training, marketing and sales materials to address these new customer groups
- Maintain latest product and application know how by attending conferences and meetings
- Work in a cross-functional team of developers and biologists
- Support the sales team to meet the company goals
- Attendance at exhibitions and meetings and support with presentations
- You will report to the CTO
- Build your “Customer Solution team!”

Qualifications

- Ph.D. or M.Sc. degree in Biomedical Engineering, Bioengineering, Molecular and Cell Biology, Chemistry, Biochemistry or related scientific field
- Strong knowledge of process and workflows in life science with at least 5 years of professional experience (Biology, Biochemistry, Cell-based Assays, Lab Automation, Liquid Handling)
- Being comfortable to present products and solutions in front of small to medium size groups (5 – 100 people)
- Ability to understand technical and application demands in liquid handling
- Customize solutions with a cross-functional team based on Dispendix products and technologies
- suitable solutions based on Dispendix products and technologies
- Ability to understand new applications and work flows, identify fit of Dispendix products and develop
- Ability to communicate and understand the needs of the internal and external clients
- Fluent in English, German is a plus
- Readiness to traveling globally if required

Do you want to join a company that develops sophisticated, cutting-edge products for the life science industry? Do you love to work in an interdisciplinary and international team of highly skilled, young, and energetic people? Make an impact and join us building the lab instruments of the future!

Please send your comprehensive application, including job title, your salary expectations and the earliest possible starting date, as a single pdf-file by e-mail to: jobs@dispendix.com.



At **Dispendix**, we don't just accept difference – we celebrate it, we support it, and we thrive on it for the benefit of our employees, our products, and our community. We are an equal opportunity workplace and will always pride ourselves on being a collaborative environment.

Become part of the Dispendix story!